

Every Phrase, One Page

Say the other person's view out loud, all day, until he says it himself.

KNOW THAT OTHERS THINK SOMETHING DIFFERENT

"He likes something different." "Different, not wrong."

"What do you think he would say?."

GUESS HOW SOMEONE ELSE FEELS

"How do you think he feels?." "What happened to him just now?."

"Good guess — let's ask him."

ASK INSTEAD OF ASSUMING

"You can ask him."

"What else could it be?."

"It might not be about you."

KNOW WHAT THE OTHER PERSON ALREADY KNOWS

"He wasn't there."

"Start at the beginning."

"Who is 'he'?."

THINK HOW IT LOOKS TO THEM

"How did that look to him?."

"What did you mean?."

"You can tell him what you meant."

Narrate, do not quiz

"He doesn't know that yet." "She looks worried." — said as facts, in passing.
Never ask "how would you feel?" as a correction.

